



PennState

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February 4, 2020

Scott J. Silbert
President
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Dear Scott,

When one of our advisory board members offered to introduce us two years ago, I could not have imagined it leading to such a satisfying – and creative – collaboration. Working with you to tailor your extremely creative Charitable 3D Wealth™ strategy for Penn State's Office of Gift Planning has been a pleasure.

Like most nonprofit organizations, we are extremely protective of our donors and approach them with new ideas only after they have been carefully vetted. Your strategy has undergone numerous rounds of analysis by our gift planning staff, as well as some of the top legal and financial professionals who sit on our prestigious Gift Planning Advisory Board. I am pleased to report that we have completed our extensive due diligence process and are prepared to introduce you and the Charitable 3D Wealth™ strategy to some of our high net worth donors whom we feel could benefit from your strategy.

Your exciting charitable strategy will make it possible for our most successful and supportive donors to significantly increase both their lifetime gifts and their legacy donations, without negatively impacting their children or grandchildren.

Thank you for your creativity, your patience, and your ongoing support of Penn State. We look forward to working with you for many years to come.

Warmest regards,

Michael J. Degenhart
Assistant Vice President for Gift Planning
The Pennsylvania State University