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Scott J. Silbert
President
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Dear Scott,

Over the many years we have known each other, it has been my pleasure to work with you. You always have interesting and provocative thoughts and you deliver the unvarnished truth.

As a trusts and estates attorney and founder of The Solaris Group, LLC, a global private wealth management and investment firm, I have met many people in your industry. Unlike most of them, you have consistently come up with really interesting strategies. And, while your ideas are cutting edge, they are also conservatively conceived and minimize the possibility of putting your clients in jeopardy.

It has been my pleasure to refer you to various practitioners I know - very sophisticated trust and estate planning lawyers and accountants. Their response has been uniformly positive.

When I refer you, I always tell people that, whether or not they adopt your approach, they will be better off for having heard you out. I believe that your 3D Wealth™ concept is a well-conceived, creative financial strategy. Your unique, three-dimensional view of money and wealth is one of your most refreshing ideas.

I look forward to working with you for many years to come.

Most sincerely,